

Message Text

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PAGE 01 ANTANA 01164 210813Z

ACTION AF-10

INFO OCT-01 EUR-12 ISO-00 CAB-05 CIAE-00 COME-00
DOTE-00 EB-08 INR-10 NSAE-00 FAA-00 L-03 AID-05
XMB-04 TRSE-00 PM-05 NSC-05 SP-02 SS-15 /085 W
-----009241 210819Z /23

P R 210804Z JUN 78

FM AMEMBASSY ANTANANARIVO

TO SECSTATE WASHDC PRIORITY 0656

AMEMBASSY LONDON PRIORITY

INFO DIA WASHDC

UNCLAS ANTANANARIVO 1164

E.O. 11652: N/A

TAGS: EAIR, BEXP, MA, US

SUBJECT: LOCKHEED HERCULES NEGOTIATION WITH MADAGASCAR

REF: ANTANANARIVO 1140

1. TEXT FOLLOWS OF LETTER DISCUSSED IN REFTEL FROM MALAGASY
MINISTER OF FINANCE AND OF TRANSPORTATION TO CHALEGARD B&T.
DEPT PLS PASS TO LOCKHEED MARIETTA; LONDON PLS DELIVER TO
DR JOHN GALLARD, CHAIRMAN OF THE CHALEGARD B & T COMPANY
243 REGENT STREET LONDON. AUTHENTICITY OF SIGNATURES CERTIFIED.
ORIGINAL LETTER WILL BE DELIVERED LONDON BY LOCKHEED REP PUTNAM
AT LATER DATE.

2. TEXT OF LETTER:

SUBJECT: CHALEGARD B&T COMPANY LONDON BRANCH

GENTLEMEN,

THE GOVT OF THE DRM HAS BEEN INFORMED THAT YOUR BANK IS WILLING
TO ASSUME THE FINANCING OF UP TO 30 MILLION US DOLLARS, NECESSARY
FOR THE PURCHASE OF TWO HERCULES AIRCRAFT FROM LOCKHEED AIRCRAFT
INTERNATIONAL, SPARE AND RELATED PARTS, VARIOUS MATERIALS AND
TECHNICAL EQUIPMENT, AND ALSO THE TECHNICAL SERVICE ASSISTANCE
NECESSARY, AND WISHES, BY THIS LETTER, TO COMMUNICATE ITS INTENTION
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PAGE 02 ANTANA 01164 210813Z

TO BEGIN THE NEGOTIATIONS CONCERNING THE METHODS OF PAYMENT AND
CONDITIONS OF THE GRANT FOR THE AFOREMENTIONED FINANCING.
THE GDRM HOWEVER EXPRESSES THE DESIRE TO OBTAIN FIRST OF ALL, IN
ADDITION TO SUCH OTHER DETAILS, THE FOLLOWING INFORMATION:

A. NATURE OF THE FINANCING (CREDIT OR LEASING?)

B. ANNUAL INTEREST RATE

C. DEFERRED AMORTIZATION (DELAY OF GRACE)

D. BOOK-BILL

IN REGARDS TO THIS SUBJECT, IT MUST BE POINTED OUT THAT THE FINANCING REQUIRED CURRENTLY COMES TO 26919750 US DOLLARS (TWENTY SIX MILLION NINE HUNDRED AND NINETEEN THOUSANDS AND SEVEN HUNDRED AND FIFTY DOLLARS) OF THE UNITED STATES OF AMERICA.

E. CONDITIONS AND METHODS FOR RELEASE OF FUNDS

F. PROPOSED CONDITIONS SHOULD THE GOVT CONTRIBUTE TO THE FINANCING OPERATION

G. PROPOSED CONDITIONS IN CASE OF OPTION FOR LEASING FOR A PERIOD OF 7 TO 10 YEARS OR FOR ONE OF 4 TO 5 YEARS

H. WILL THE AMOUNT BEING PAID DIRECTLY TO LOCKHEED FOR THE AIRCRAFT, SPARE PARTS, MATERIAL AND TECHNICAL EQUIPMENT DELIVERED BE SUBJECT TO A MORTGAGE?

I. WHAT ARE THE GARANTEES REQUIRED BY YOUR BANK FOR THIS TYPE OF FINANCING?

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PAGE 03 ANTANA 01164 210813Z

J. POSSIBLE RESTRICTIONS ON THE UTILIZATION AND THE MAINTENANCE OF THE DELIVERED MATERIAL

K. THE POSSIBILITIES OF EVENTUALLY SENDING TO MADAGASCAR, A REPRESENTATIVE OF YOUR BANK

VERY TRULY YOURS

FOR THE GOVERNMENT

MINISTER OF FINANCE: RAKOTOVAO-RAZAKABOANA

MINISTER OF TRANSPORTATION: JEAN BEMANANJARA

END OF TEXT

LONDON, PLS INFORM WHEN DELIVERED.BARRETT

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NNN

Message Attributes

Automatic Decaptioning: X
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Draft Date: 21 jun 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
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TAGS: EAIR, BEXP, MA, US
To: STATE LONDON
Type: TE
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